

Retro Employers, Calendar Year 2002

Market Share Based on Derived Hours

Industry Group	Risk Class	* Examples of Businesses within the Class	Total Hours	Retro Hours	Market Share
ALL CLASSIFICATIONS			2,873,490,062	1,012,383,561	35.2%
AGRICULTURE			89,549,616	60,626,626	67.7%
a	4802	Vegetable Farms-Machine Harvest	8,078,534	5,677,949	70.3%
a	4803	Orchards	39,967,136	30,019,093	75.1%
a	4804	Poultry Farms	889,686	666,345	74.9%
a	4805	Nurseries	6,445,861	3,535,909	54.9%
a	4806	Berry Picking	1,523,814	1,289,921	84.7%
a	4808	Diversified Field Crops	8,726,714	3,600,929	41.3%
a	4809	Greenhouses	3,093,567	2,480,443	80.2%
a	4810	Vegetable Farms-Hand Harvest	4,504,633	2,946,440	65.4%
a	4811	Hop and Mint Farms	2,744,944	2,552,413	93.0%
a	4812	Fish Hatcheries	319,684	131,830	41.2%
a	4813	Vineyards	4,347,576	2,562,256	58.9%
a	7301	Dairy Farms	6,616,333	4,692,045	70.9%
a	7302	Livestock Farms	1,986,883	357,299	18.0%
a	7307	Christmas Tree Farms	304,251	113,754	37.4%
FOREST PRODUCTS			40,723,684	29,284,605	71.9%
b	1002	Sawmills and Automated Shake and Shingle Mills	5,617,665	4,935,918	87.9%
b	1003	Pole Yards	552,666	481,593	87.1%
b	1004	Log Storage or Sorting Yards	196,043	140,638	71.7%
b	1005	Shake and Shingle Mills - Non-automated	8,198	2,876	35.1%
b	2401	Pulp and Paper Goods Manufacturing, NOC	3,844,782	2,605,499	67.8%
b	2903	Wood Products Manufacturing, NOC	12,316,207	9,298,429	75.5%
b	2904	Plywood and Veneer Manufacturing	1,132,976	814,468	71.9%
b	2905	Furniture and Casket Manufacturing - Wood	1,793,873	910,675	50.8%
b	2907	Cabinet and Countertop Manufacturing - Wood	7,446,310	5,360,907	72.0%
b	2909	Woodenware Products Manufacturing	420,472	150,081	35.7%
b	5001	Logging Operations, NOC	2,328,114	1,785,753	76.7%
b	5002	Log Booming and Rafting	986	582	59.0%
b	5003	Log Hauling	1,881,583	1,196,384	63.6%
b	5004	Forestry and Timberland Services - Manual Labor	889,005	80,038	9.0%
b	5005	Mechanized Logging	1,105,381	797,980	72.2%
b	5006	Forestry/Timberland Services - Machine Operations	191,306	19,975	10.4%
b	6902	Log Road Construction	998,117	702,809	70.4%
MISCELLANEOUS CONSTRUCTION			54,851,411	34,514,235	62.9%
c	0101	Excavation and Grading, NOC	11,132,428	7,133,523	64.1%
c	0103	Drilling and Geophysical Exploration, NOC	857,154	498,028	58.1%
c	0104	Dredging, NOC	6,256	2,743	43.8%
c	0105	Fence Erection, NOC	1,273,571	610,714	48.0%
c	0107	Underground Utility Line Const. & Pipelaying, NOC	5,643,117	3,572,965	63.3%
c	0108	Sewer and Septic System Construction	4,658,693	3,374,930	72.4%
c	0112	Sand and Gravel Production including Dealers	2,695,747	2,048,777	76.0%
c	0201	Bridge, Bulkhead and Tunnel Construction	578,553	449,377	77.7%
c	0202	Pile Driving with Water Hazard	141,702	47,990	33.9%
c	0210	Asphalt Paving - Streets and Roads	1,237,660	1,004,142	81.1%
c	0212	Asphalt Paving, NOC	747,960	388,354	51.9%
c	0214	Concrete Work - Streets and Roads	1,288,298	715,055	55.5%
c	0217	Concrete Work - Foundations and Sidewalks	7,254,365	3,810,828	52.5%
c	0219	Guardrails, Street Signs and Traffic Lights Installation	898,392	718,486	80.0%
c	0403	Sign Erection	323,993	124,663	38.5%

* FTE = Full time employee reporting 1,920 hours annually.

Market Share Based on Derived Hours

Industry Group	Risk Class	* Examples of Businesses within the Class	Total Hours	Retro Hours	Market Share
c	0508	Structural Steel Erection - Towers, Tanks, and Cranes	701,282	157,613	22.5%
c	0509	Overhead Power and Transmission Line Construction	814,095	592,953	72.8%
c	0701	Dam Construction	31,455	31,455	100.0%
c	1702	Underground Mines	141,046	14,354	10.2%
c	1703	Surface Mines	1,235,591	29,518	2.4%
c	1704	Quarries	992,844	534,513	53.8%
c	3506	Mobile Crane and Hoisting Services	855,401	542,594	63.4%
c	4900	Construction Project or Site Superintendent/Manager	4,517,317	3,214,476	71.2%
c	5206	Construction or Logging Contractors - Permanent Yard	6,824,491	4,896,184	71.7%
BUILDING CONSTRUCTION AND TRADES			164,652,827	85,786,420	52.1%
e	0301	Landscape Construction and Renovation	6,621,314	2,904,653	43.9%
e	0302	Masonry Construction	3,071,157	2,048,690	66.7%
e	0303	Plastering, Stuccoing and Lathing: Buildings	1,039,911	572,281	55.0%
e	0306	Plumbing	12,048,728	7,384,089	61.3%
e	0307	HVAC Systems - Installation, Service & Repair	10,566,497	7,069,456	66.9%
e	0308	Lawn Care Maintenance	9,231,534	3,948,570	42.8%
e	0502	Floor Covering Installation	2,752,160	922,254	33.5%
d	0504	Painting: Building and Structures - Exterior Work	5,770,550	2,823,689	48.9%
d	0506	Building Raising, Moving and Demolition	117,594	87,950	74.8%
d	0507	Roof Work - Construction and Repair	4,388,397	3,012,729	68.7%
d	0510	Wood Frame Building Construction	21,610,385	11,059,207	51.2%
d	0511	Glass Installation: Buildings	2,472,732	1,538,197	62.2%
d	0512	Insulation Installation and Asbestos Abatement Work	2,895,424	1,658,720	57.3%
d	0513	Interior Finish Carpentry	9,059,283	4,308,601	47.6%
d	0514	Garage Door Installation	772,501	387,265	50.1%
d	0516	Carpentry, NOC	9,481,959	4,594,305	48.5%
d	0517	Factory Built Home Set-up by Contractor/Manufacturer	286,899	26,160	9.1%
d	0518	Non Wood Frame Building Construction	10,378,032	7,181,830	69.2%
d	0519	Sheet Metal Siding, Gutter and Downspout Installation	1,366,550	587,433	43.0%
e	0521	Painting: Buildings - Interior Work	4,291,244	2,294,528	53.5%
e	0601	Electrical Wiring: Buildings and Structures	19,558,413	12,461,549	63.7%
e	0602	Elevator Installation, Service and Repair	1,022,463	122,204	12.0%
e	0603	Machinery Installation, Service and Repair	5,652,392	2,286,189	40.4%
e	0606	Vending Machine Installation, Service and Repair	1,977,096	461,979	23.4%
e	0607	Household Appliance Installation, Service and Repair	6,519,841	575,104	8.8%
e	0608	Telephone and Electrical Alarm System Installation	6,294,683	2,193,035	34.8%
	0540	Wallboard Scrapping - Discounted Rate	1,904,773	1,459,479	76.6%
	0541	Wallboard Priming and Texturing - Discounted Rate	2,085,553	1,562,950	74.9%
	0550	Wallboard Installation - Non Discounted Rate	760,831	119,543	15.7%
	0551	Wallboard Taping - Non Discounted Rate	653,931	133,781	20.5%
FOOD PROCESSING AND MANUFACTURING			55,225,311	40,287,514	73.0%
f	2101	Grain, Feed and Flour Mills	2,832,316	1,680,242	59.3%
f	2104	Fruit and Vegetable Packing-Fresh	22,425,523	19,720,496	87.9%
f	3304	Meat, Fish and Poultry Dealers - Wholesale	8,568,277	6,177,736	72.1%
f	3702	Breweries, Wineries and Beverage Bottling	2,263,176	852,681	37.7%
f	3902	Fruit/Vegetable Canneries/Food Product Mfg, NOC	9,597,683	6,960,516	72.5%
f	3903	Sugar Refining	0	0	
f	3906	Bakeries - Wholesale, NOC	5,286,540	2,321,388	43.9%
f	4002	Dairy Products Manufacturing, NOC	727,988	350,022	48.1%
f	4301	Meat Products Mfg./ Slaughter and Packing Houses	2,516,569	1,678,021	66.7%
f	4302	Custom Meat Cutting	248,156	0	0.0%
f	4304	Feed Lots and Stock Yards	759,083	546,412	72.0%

Market Share Based on Derived Hours

Industry Group	Risk Class	* Examples of Businesses within the Class	Total Hours	Retro Hours	Market Share
METAL AND MACHINERY MANUFACTURING			60,539,288	35,395,304	58.5%
g	1701	Ore Reduction	0	0	
g	1801	Lead Smelting, Rolling Mills and Metal Recovery	212,758	126,880	59.6%
g	1802	Aluminum Smelting	183,672	0	0.0%
g	3402	Machine Shops and Machinery Mfg., NOC	22,197,351	11,222,633	50.6%
g	3403	Aircraft Manufacturing	337,674	98,932	29.3%
g	3404	Metal Goods Manufacturing, NOC - Under 9 Gauge	14,892,005	9,033,364	60.7%
g	3405	Aircraft Parts Manufacturing, NOC	6,062,774	4,880,102	80.5%
g	3603	Electroplating and Detinning, NOC	2,064,792	1,184,735	57.4%
g	3604	Galvanizing or Tinning, NOC	191,054	191,054	100.0%
g	3605	Truck Manufacturing	0	0	
g	5101	Pipe Manufacturing - Iron or Steel	217,468	209,926	96.5%
g	5103	Foundries, NOC	2,405,961	1,552,278	64.5%
g	5106	Blacksmithing and Forging Works	103,952	0	0.0%
g	5108	Cable or Wire Rope Manufacturing	318,661	286,392	89.9%
g	5109	Heavy Machinery Manufacturing	2,920,841	1,905,143	65.2%
g	5201	Electric Equipment Manufacturing	982,133	292,686	29.8%
g	5204	Railroad Car Manufacturing	658,107	13,685	2.1%
g	5208	Iron Works - Shop	3,373,375	2,201,178	65.3%
g	5209	Metal Goods Manufacturing, NOC - 9 Gauge or More	3,416,710	2,196,316	64.3%
MISCELLANEOUS MANUFACTURING			83,491,752	40,841,220	48.9%
h	0901	Shipbuilding or Repair, NOC	34,194	0	0.0%
h	2906	Pattern or Model Manufacturing; Wood Instrument Mfg	746,232	472,282	63.3%
h	2908	Factory Built Housing Manufacturing	583,217	385,872	66.2%
h	3102	Rock Wool Insulation Manufacturing	40,724	0	0.0%
h	3103	Cement Manufacturing	481,410	170,428	35.4%
h	3104	Stone Cutting and Monument Dealers	1,229,715	611,474	49.7%
h	3105	Concrete Products Manufacturing	2,122,622	1,639,996	77.3%
h	3501	Brick or Clay Product Manufacturing, NOC	25,752	12,170	47.3%
h	3503	Pottery and Glass Products Manufacturing, NOC	2,078,334	1,262,996	60.8%
h	3509	Statuary and Ornament Manufacturing	140,245	0	0.0%
h	3510	Plastic Products Manufacturing	12,622,131	8,148,813	64.6%
h	3511	Fiberglass Products Manufacturing, NOC	2,350,944	1,478,186	62.9%
h	3512	Plastic - Cutting, Bending and Milling	4,269,814	2,808,913	65.8%
h	3513	Rubber Goods Manufacturing, NOC	206,310	123,824	60.0%
h	3602	Electronic Products and Jewelry Mfg/ Dental Labs	23,412,998	10,417,673	44.5%
h	3701	Chemical Mixing and Manufacturing	6,704,857	2,701,459	40.3%
h	3708	Textile Goods Manufacturing, NOC	3,018,903	1,729,246	57.3%
h	3802	Garments and Handbag Manufacturing	8,317,979	3,331,447	40.1%
h	3808	Upholstery Work, NOC	1,186,856	387,040	32.6%
h	4101	Printing Services	9,635,446	2,958,894	30.7%
h	4601	Explosives Manufacturing	40,457	33,292	82.3%
h	6604	Optical Goods Manufacturing	1,918,843	640,419	33.4%
h	6908	Paper Products Manufacturing	2,323,769	1,526,796	65.7%
UTILITIES AND COMMUNICATIONS			33,351,280	4,195,888	12.6%
i	1301	Electric Power Plants	3,316,048	469,211	14.1%
i	1303	Telephone Companies - All Other Employees, NOC	2,562,586	130,253	5.1%
i	1304	Telephone Companies - Office and Admin. Staff	10,120,733	161,156	1.6%
i	1305	TV Cable Companies - All Other Employees, NOC	1,064,076	0	0.0%
i	1507	Waterworks Operations, Repair and Maintenance	2,341,057	765,119	32.7%
i	3408	Natural Gas Companies	1,022,815	676,210	66.1%
i	4103	Newspaper Publishing	2,240,286	889,951	39.7%
i	4501	Radio or Television - Field Employees	604,579	119,379	19.7%

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Market Share Based on Derived Hours

Industry Group	Risk Class	* Examples of Businesses within the Class	Total Hours	Retro Hours	Market Share
i	4502	Radio or Television - All Other Employees	10,079,100	984,609	9.8%
	TRANSPORTATION AND WAREHOUSING		77,543,024	30,033,239	38.7%
j	1101	Parcel and Package Delivery Service	17,410,027	5,476,664	31.5%
j	1102	Trucking, NOC	17,022,945	8,670,881	50.9%
j	1105	Septic Tank Pumping and Street Sweeping Services	1,491,491	536,374	36.0%
j	1109	Auto Towing Services	1,435,335	485,226	33.8%
j	1401	Taxi Cab Companies	246,689	0	0.0%
j	1404	Cabulance and Paratransit Companies	1,424,560	389,177	27.3%
j	1405	Ambulance Services	992,838	231,410	23.3%
	1407	Bus Companies	3,394,234	1,072,575	31.6%
j	2002	Freight Handling Services	3,179,828	1,128,339	35.5%
j	2007	Grain, Bean and Pea Elevators	900,789	595,623	66.1%
j	2008	Field Bonded Warehouses	84,319	0	0.0%
j	2102	Warehouses, NOC, Grocery Dist. & Recycle Centers	6,298,790	2,114,034	33.6%
j	2105	Beer, Wine, and Soft Drink Distributors	5,172,089	3,850,970	74.5%
j	4305	Solid Waste Collection Services/Landfill Operations	4,017,868	1,340,233	33.4%
j	4404	Cold Storage Warehouse	1,543,561	1,363,474	88.3%
j	6801	Scheduled Airlines - Flight Crew	333,519	5,183	1.6%
j	6802	Scheduled Airlines - Ground Crew	3,244,810	0	0.0%
j	6803	Non Scheduled Airlines - Flight Crew	575,466	66,911	11.6%
j	6804	Non Scheduled Airlines - Ground Crew	5,840,498	738,787	12.6%
j	6903	Aerial Spraying, Seeding and Crop Dusting	15,525	6,999	45.1%
j	6907	Moving and Storage Companies	2,917,843	1,960,379	67.2%
	DEALERS AND WHOLESALEERS		67,519,872	30,106,825	44.6%
k	0604	Scrap Metal Dealers and Processors	622,283	374,512	60.2%
k	1103	Solid Fuel, Topsoil, Firewood and Pallet Dealers	1,513,326	370,832	24.5%
k	1104	Auto Wrecking	1,847,753	141,976	7.7%
k	1106	Tool Rental Stores	1,939,109	715,289	36.9%
k	1108	Glass Merchants	2,963,042	1,533,596	51.8%
k	2004	Iron and Steel Merchants	1,838,936	1,030,613	56.0%
k	2009	Lumber Yards and Building Material Dealers	13,563,503	8,591,842	63.3%
k	2106	Fertilizer Dealers	2,074,091	1,665,812	80.3%
k	3101	Redi-mix Concrete Dealers	2,441,096	2,171,548	89.0%
k	3309	Motorcycle Dealers	1,537,597	189,073	12.3%
k	3407	Gas or Oil Dealers	4,544,425	1,764,765	38.8%
k	4401	Cold Storage Lockers	332,730	299,627	90.1%
k	4402	Ice Dealers	125,424	17,226	13.7%
k	6405	Tire Sales & Service Centers	4,817,661	2,493,172	51.8%
k	6407	Wholesale Stores, NOC	15,187,398	3,569,421	23.5%
k	6408	Farm Machinery Dealers	1,467,683	1,156,686	78.8%
k	6409	Machinery and Machinery Dealers, NOC	8,336,255	3,978,433	47.7%
k	6410	Janitorial Supply Dealers	616,874	42,402	6.9%
k	6603	Auction Sales	1,750,686	0	0.0%
	STORES		218,187,103	72,613,003	33.3%
l	3303	Meat, Fish and Poultry Dealers - Retail	799,094	76,078	9.5%
l	3410	Convenience Grocery Store - with Self Service Gas	16,155,238	4,452,562	27.6%
l	3901	Bakeries - Retail	4,254,839	1,227,824	28.9%
l	6304	Department Stores	5,937,035	1,711,615	28.8%
l	6305	Clothing and Shoe Stores	20,871,061	4,187,379	20.1%
l	6306	Furniture Stores	16,402,553	4,487,028	27.4%
l	6308	Jewelry Stores	6,584,023	843,706	12.8%
l	6309	Hardware, Auto Parts and Sporting Good Stores	41,138,268	15,672,461	38.1%

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Market Share Based on Derived Hours

Industry Group	Risk Class	* Examples of Businesses within the Class	Total Hours	Retro Hours	Market Share
l	6402	Supermarkets	19,989,692	16,895,797	84.5%
l	6403	Convenience Grocery Stores - No Gas	13,113,121	3,764,525	28.7%
l	6404	Florists	4,766,629	1,431,976	30.0%
l	6406	Retail Stores, NOC	60,898,932	16,267,965	26.7%
l	6504	Charitable and Welfare Stores	2,211,076	1,181,610	53.4%
l	6506	Photography Studios and Film Print Shops	5,065,542	412,477	8.1%
TEMPORARY HELP			50,188,791	17,073,710	34.0%
r	7104	Temporary Help - Administrative Staff	5,231,936	1,597,542	30.5%
r	7105	Temporary Help - Office Services	20,052,521	6,847,977	34.2%
r	7106	Temporary Help - Retail Store Services	935,950	149,857	16.0%
r	7107	Temporary Help - Food Services	402,576	139,582	34.7%
r	7108	Temporary Help - Warehousing Services	4,168,208	1,841,757	44.2%
r	7109	Temporary Help - Light Assembly Work	3,286,172	1,877,794	57.1%
r	7110	Temporary Help - Field Technical Services	954,813	234,408	24.6%
r	7111	Temporary Help - Health Care Services	5,138,231	344,827	6.7%
r	7112	Temporary Help - Agricultural Services	199,189	71,559	35.9%
r	7113	Temporary Help - Maintenance Services	1,438,127	450,929	31.4%
r	7114	Temporary Help - Assembly Work, NOC	3,209,417	1,250,533	39.0%
r	7115	Temporary Help - Food Processing Services	1,136,070	630,145	55.5%
r	7116	Temporary Help - Flagging Services	514,577	247,385	48.1%
r	7117	Temporary Help - Machine Operators	1,737,083	880,725	50.7%
r	7118	Temporary Help - Construction Services	1,432,037	330,988	23.1%
r	7119	Temporary Help - Vehicle Operations	348,782	175,932	50.4%
r	7120	Temporary Help - Hazardous Waste Services	1,895	1,271	67.1%
r	7121	Temporary Help - Logging Services	1,207	499	41.3%
MISCELLANEOUS SERVICES			433,985,650	191,231,157	44.1%
m	2201	Laundry and Dry Cleaning Services	2,941,597	668,677	22.7%
m	2202	Carpet Cleaning	1,169,467	137,410	11.7%
m	2203	Laundries - Commercial	2,765,214	1,072,602	38.8%
m	2204	Laundries - Coin Operated	394,393	13,432	3.4%
m	3406	Gas Stations-Full Service, Car Washes and Detailers	8,342,580	2,328,444	27.9%
m	3409	Gas Stations-Self Service - No Groceries	322,951	122,810	38.0%
m	3411	Automobile Dealers, Rentals and Service Shops	35,864,457	21,698,103	60.5%
m	3412	Automobile Body Repair Centers	8,063,573	3,163,827	39.2%
m	3413	Semi Truck, Bus and Farm Tractor - Service Centers	0	0	
m	3414	Boat Dealers, Marinas and Boat Houses	2,029,855	229,952	11.3%
m	3415	Factory Built Housing Dealers	714,022	354,145	49.6%
m	3905	Restaurants and Taverns	198,437,728	99,995,166	50.4%
m	3909	Catering Services	2,611,258	874,220	33.5%
m	4504	Movie and Live Theatres	5,872,018	407,435	6.9%
m	4905	Motels and Hotels	18,192,752	8,232,130	45.2%
m	4910	Property and Building Management Services	26,455,884	5,133,908	19.4%
m	5207	Bowling Centers and Skating Rinks	4,139,799	2,231,940	53.9%
m	6201	Mortuaries	988,207	747,761	75.7%
m	6202	Cemeteries	612,509	363,241	59.3%
m	6203	YMCA, YWCA, Boys and Girls Clubs	4,870,237	3,373,795	69.3%
m	6204	Health Clubs and Exercise Facilities	6,072,231	557,647	9.2%
m	6205	Fraternal Clubs	8,240,098	3,514,614	42.7%
m	6206	Golf Courses	4,076,378	947,493	23.2%
m	6207	Carnivals	168,577	26,190	15.5%
m	6208	Amusement Parks	2,879,918	1,136,017	39.4%
m	6209	Campgrounds	4,038,478	663,946	16.4%
m	6509	Boarding Homes and Retirement Centers	35,297,575	17,915,121	50.8%
m	6510	Domestic Servants	2,477,895	255,495	10.3%

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Market Share Based on Derived Hours

Industry Group	Risk Class	* Examples of Businesses within the Class	Total Hours	Retro Hours	Market Share
m	6511	Chore Services	7,638,449	2,601,662	34.1%
m	6602	Janitorial Services	15,588,489	2,387,787	15.3%
m	6607	Card Rooms, Bingo Parlors and Recreational Centers	7,184,074	3,174,160	44.2%
m	6704	Parking Lot Operations	2,144,945	642,449	30.0%
m	6705	Ski Facilities	1,040,660	0	0.0%
m	6706	Sports Facilities-Operations	172,112	0	0.0%
m	6707	Contact Sports, NOC	26,571	0	0.0%
m	6708	Auto & Boat Racing-Per Race	896	88	9.8%
m	6709	Sheltered Workshops	6,114,473	4,359,769	71.3%
m	6809	Baseball, Basketball & Soccer Teams	45,207	0	0.0%
m	7102	Football Teams - NFL	0	0	
m	7203	Community Service Workers	839,820	421,387	50.2%
m	7204	Preferred Workers	1,395,777	568,499	40.7%
m	7308	Pet Grooming/Boarding Services/Animal Shelters	2,689,906	303,096	11.3%
m	7309	Work Activity Centers	1,064,620	606,739	57.0%
HEALTH CARE			151,201,800	48,087,503	31.8%
n	6105	Hospitals	2,487,724	580,292	23.3%
n	6108	Nursing Homes	34,034,205	30,313,157	89.1%
n	6109	Physicians & Medical Clinics	109,220,840	16,426,772	15.0%
n	6110	Home Health Services and Nursing Care, NOC	5,459,031	767,282	14.1%
MISC. PROFESSIONAL AND CLERICAL			899,752,993	214,666,104	23.9%
o	1007	Grading, Inspection Bureaus/Forestry Services, NOC	2,767,140	540,317	19.5%
o	4107	Business Machines- Installation, Service and Repair	11,071,234	646,663	5.8%
o	4108	Mailing Services	1,849,192	139,560	7.5%
o	4109	Sign Painting - In Shop and Buildings	584,265	89,795	15.4%
o	4901	Consulting Engineers and Architectural Services	29,874,056	4,265,616	14.3%
o	4903	Insurance Inspection Services	779,940	26,340	3.4%
o	4904	Clerical Office, NOC	430,491,845	126,810,548	29.5%
o	5301	Accounting, Law and Service Companies	97,939,126	4,933,113	5.0%
o	6107	Veterinary Services	7,737,221	42,086	0.5%
o	6301	Sales Personnel - Vehicles and Boats	18,775,768	13,747,359	73.2%
o	6302	Door to Door Sales	198,667	1,270	0.6%
o	6303	Sales Personnel - Outside, NOC	127,103,303	29,615,279	23.3%
o	6501	Barbers, Beauty Salons and Tanning Parlors	14,119,180	2,489	0.0%
o	6502	Banks and Financial Institutions	82,200,967	10,604,928	12.9%
o	6503	Labor Unions	2,530,778	185,727	7.3%
o	6601	Detective Agencies	11,499,590	1,554,705	13.5%
o	6605	Actors, Entertainers and Musicians, NOC	908,482	130,196	14.3%
o	6608	Motion Picture Production	334,855	0	0.0%
o	6620	Entertainers & Dancers	51,649	930	1.8%
o	6909	Medical and Testing Labs/Blood Banks	17,893,227	6,468,045	36.1%
o	7101	Executive Officers, NOC	6,606,879	2,738,998	41.5%
o	7202	Real Estate Agencies	34,435,629	12,122,140	35.2%
GOVERNMENT AND SCHOOLS			392,725,660	77,640,208	19.8%
q	0803	Cities-All Other Employees, NOC	8,690,326	1,121,055	12.9%
q	1501	County and Tribal Councils-All Other Employees,NOC	10,548,788	5,407,498	51.3%
q	4201	Port Districts	1,024,884	35,905	3.5%
q	4902	State Government - Office and Admin. Employees	68,827,161	25,507,093	37.1%
p	4906	Colleges & Universities	112,682,803	5,394,480	4.8%
q	4907	Inmates - Prison Industries	2,298,454	1,215,366	52.9%
q	4908	Inmates - Adult Camps	746,124	0	0.0%
q	4909	Inmates - Juvenile Camps	79,954	0	0.0%

* FTE = Full time employee reporting 1,920 hours annually.

Market Share Based on Derived Hours

Industry Group	Risk Class	* Examples of Businesses within the Class	Total Hours	Retro Hours	Market Share
q	5305	Cities - Office and Admin. Employees	9,078,210	888,868	9.8%
q	5306	Counties - Office and Admin. Employees	19,886,786	9,632,249	48.4%
q	5307	State Government - All Other Employees, NOC	22,157,307	8,913,590	40.2%
p	6103	Schools, Churches and Day Care - Prof./Clerical Staff	82,898,191	8,418,001	10.2%
p	6104	Schools, Churches and Day Care - All Other Staff	12,142,916	1,138,700	9.4%
q	6505	Welfare Special Works Programs	3,392,064	717,759	21.2%
q	6901	Volunteers	5,040,467	1,177,757	23.4%
q	6904	County and City Fire fighters - Salaried	7,037,322	674,322	9.6%
q	6905	County and City Law Enforcement Officers	6,615,478	2,214,445	33.5%
q	6906	Volunteer Law Enforcement Officers	90,355	21,377	23.7%
q	7103	State Government - Law Enforcement Officers	11,043,304	4,348,550	39.4%
q	7201	State Health Care Facilities	8,444,766	813,193	9.6%